



## 2024 Summer/Fall Class Schedule

**June 4, 2024**

**Retail Vehicle Financing Fraud Prevention, Presented by ALLY Financial**

**AM Session – 9:00am – Noon – DADA Seminar Room**

**PM Session – 1:00pm – 4:00pm – DADA Seminar Room**

This informative session is designed to provide in-depth training on the various types of fraud that can happen in your dealership, including Identity Theft, Synthetic ID's and CPN's. Upon completion of this course, you can expect to walk away with a greater knowledge of fraud prevention and how to help identify and prevent occurrences within your dealership. Recommended for dealers, general managers, sales managers and finance and insurance professionals.

\$50 per person, includes lunch. Please indicate if you are attending the AM or PM session.

**September 18, 2024**

**Cybersecurity 101: How to Protect Your Organization and Your Family, David Behen, SensCy**

**AM Session – 9:00am – Noon – DADA Seminar Room**

**PM Session – 1:00pm – 4:00pm – DADA Seminar Room**

In this informative and interactive session, you will get a better understanding of the world of cybersecurity. We will discuss who the threat actors attacking us on a daily basis are, the attacks you are constantly being hit with in your professional/personal life and practical ways to protect yourself, your organization and your family. You will walk away with common sense, best practice solutions to protect your dealership, employees and your customers' data and information.

\$40 per person, includes lunch. Please indicate if you are attending the AM or PM session.

**October 23, 2024**

**Vehicle Dealer Training, Kelly Berroa and Kayla Dohrmann, Business Compliance and Regulation Division, Michigan Department of State**

**9:00am – Noon – DADA Seminar Room**

This class will be discussing titling and registration of the vehicles, the police book, RD-108, salvage, rebuilt salvage, established place of business requirements, what needs to be seen in a compliant deal jacket when an agent comes out to the location to inspect records, etc.

\$40 per person, includes lunch.

**October 23, 2024**

**How to Comply with Sales & Use Tax Laws, Michigan Department of Treasury**

**1:00pm – 4:00pm – DADA Seminar Room**

How to report on sales, leases, demos, body shop and rentals. How manufacturer and/or dealer rebates and discounts affect the tax base. How to handle vehicles sold in interstate and foreign commerce. The proper tax base for sales and dealer usages. What documentation is required for various sales and Michigan online filing and reporting. This class is for dealers, general managers, office managers and office personnel.

\$40 per person or \$70 per person for both classes, includes lunch.

To register online, visit: [www.dada.org/educational-seminars](http://www.dada.org/educational-seminars)