



**September 9, 2025**

**Vehicle Dealer Training, Kelly Berroa and Jill Wood,**  
*Business Compliance and Regulation Division, Michigan Department of State*

**9:00am – Noon – DADA Seminar Room**

This class will be discussing titling and registration of the vehicles, the police book, RD-108, salvage, rebuilt salvage, established place of business requirements, what needs to be seen in a compliant deal jacket when an agent comes out to the location to inspect records, etc.

\$40 per person, includes lunch.

**September 9, 2025**

**How to Comply with Sales & Use Tax Laws, Julie Klopp, Mikayla Anderson and Sarah Rusnell, Michigan Department of Treasury**

**1:00pm – 4:00pm – DADA Seminar Room**

How to report on sales, leases, demos, body shop and rentals. How manufacturer and/or dealer rebates and discounts affect the tax base. How to handle vehicles sold in interstate and foreign commerce. The proper tax base for sales and dealer usages. What documentation is required for various sales and Michigan online filing and reporting.

\$40 per person or \$70 per person for both classes, includes lunch.

To register online, visit: [www.dada.org/educational-seminars](http://www.dada.org/educational-seminars)

**REGISTRATION - REGISTRATION CONFIRMATION WILL BE SENT TO THE EMAIL ADDRESS YOU PROVIDE.**

Enclosed is \$ \_\_\_\_\_ for the following people to attend

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Email: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Name: \_\_\_\_\_

Email: \_\_\_\_\_ Email: \_\_\_\_\_

Dealership: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

**PLEASE MAKE CHECKS PAYABLE TO DADA OR PAY BY CREDIT CARD:**

Cardholder's Name: \_\_\_\_\_

Account Number: \_\_\_\_\_ Security Code: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_